

Quote Costing

Reference	I-B-0001M	Address	26 Regents Street	Tele	01595 855000
Client	Langham Insurance		Upper Broughton	Uplifts	
Contact	Langham Insurance		Norfolk	Material Uplift	0
			NR12 4FT	Instn Uplift	0
				Comm Uplift	

Product	Stock Group	Price	Qty	Total
Monitored Intruder Alarm.	Cable	£13.00	1	£13.00
Surface Mounted Magnetic Contact	Intruder	£0.71	1	£0.71
PIR Magnum SPP2 15m 90 deg Latch	Intruder	£18.43	1	£18.43
PIR Magnum SPP3 H/Curtain	Intruder	£18.43	1	£18.43
Personal Attack Button	Intruder	£6.05	1	£6.05
SAB Complete (Monitored)	Intruder	£31.57	1	£31.57
Polycarbonate Bell Housing - Dummy	Intruder	£334.22	1	£334.22
Control Unit 3 Channel Digit Com	Intruder	£118.97	1	£118.97
Digital Communicator	Intruder	£67.10	1	£67.10
Payment.	Cable	£0.00	1	£0.00
Civil Works	Cable	£0.00	1	£0.00
Special Instructions -	Cable	£0.00	1	£0.00

Estimate	Items Sub Total	£608.47
-----------------	------------------------	----------------

Extra Equipment/Misc Charges

Ground Works		£100.00
--------------	--	---------

Labour Charges

	£45.00	24		£1,080.00
	£65.00	8		£520.00

Sales Commission

	2			£46.17
--	---	--	--	--------

Travel Charges

	£200.00	0.35		£70.00
--	---------	------	--	--------

				Estimated Cost
--	--	--	--	----------------

				£2,424.64
--	--	--	--	-----------

				Customer Quote Before Discount
--	--	--	--	--------------------------------

				£4,100.00
--	--	--	--	-----------

Customer Discount	2.50 %	Discount Value		£102.50
-------------------	--------	----------------	--	---------

				Customer Quoted Price
--	--	--	--	-----------------------

				£3,997.50
--	--	--	--	-----------

Service Charges

Maintenance				£492.00
-------------	--	--	--	---------

Monitoring				£90.00
------------	--	--	--	--------

KeyHolding:				£0.00
-------------	--	--	--	-------

Guard:				£0.00
--------	--	--	--	-------

Connection 1				£45.00
--------------	--	--	--	--------

URN Fees				£35.00
----------	--	--	--	--------

				Total (Customer Quoted Price + Service Charges)
--	--	--	--	--

				£4,659.50
--	--	--	--	------------------

Optional Extras

Extra Charge

Extra Maintenance

- | | | |
|----|--------|--------|
| a) | £34.00 | £87.00 |
| b) | £50.00 | £10.00 |
| c) | £45.00 | £67.00 |
| d) | | |

Summary

Customer Quoted Price			£3,997.50
Cost Price			£1,530.51
Margin			£2,466.99
Gross Margin %			61.71